



Alabama REALTORS® 2025 REFERRAL AGREEMENT

Legal Disclaimer: This agreement is for use when referring a consumer looking to sell, purchase, or rent real estate in Alabama. Alabama law requires Alabama real estate licensees to receive all funds earned from real estate transactions from the licensee's qualifying broker. Alabama law prohibits licensees from paying a referral fee to anyone who does not hold an active real estate license. If the referring agent's license terminates or becomes inactive during the term of this Agreement, the referring agent may be prohibited from earning a referral fee.

Referring (Source) Agent Information

Agent: Brian McCollough Qualifying Broker: Deb Ellis, Managing Broker
 Company: Coldwell Banker Elite
 Business Address: 100 Parkway Blvd.
 City/State/Zip: Stafford, VA 22554
 Email: bjmccwins@gmail.com Phone: 301-518-5792

Receiving Agent Information

Agent: Phyllis Taylor, REALTOR Qualifying Broker: Bryan Taylor, BROKER
 Company: United Country Real Estate - Taylor Real Estate Solutions
 Business Address: 1654 Pelham Road, SOUTH
 City/State/Zip: Jacksonville, AL 36265
 Email: pjoytaylor@gmail.com Phone: 256-238-3999

Consumer Information

Name(s): Christopher Jon McCollough and Jennifer Songe McCollough
 Mailing Address: 907 9th Avenue NE
 City/State/Zip: Jacksonville, AL 36265
 Email: dr.chris.mccollough@gmail.com Phone: 540-850-5082
 Property Needs: _____
 Intended Use of Property: FOR SALE - single family - residential
 Prior Experience with Client: Assisted as buyers' agent in 2021

Referring Agent refers the Consumer to Receiving Agent. Subject to the terms below, Receiving Agent will pay a referral fee to Referring Agent upon Receiving Agent being paid for services rendered to the Consumer in connection with a real estate transaction.

Term: This Agreement applies if the transaction involving Consumer is consummated on or before _____.

Referral Fee Amount: The referral fee will be (select as applicable) ☐ \$ _____; ☒ 25 % of the ☐ list price ☐ sale price ☒ seller's broker's compensation ☐ buyer's broker's compensation ☐ lease commission; or ☐ other _____. The Parties agree that the Referral Fee will be fully paid no later than _____ business days (10 if left blank) after the transaction is completed.

Signatures:

Signed by: Brian McCollough 6/4/2025
 Referring Broker/Agent Date

Signed by: Phyllis Taylor 6/2/2025
 Receiving Broker/Agent Date